

\$3.3M

CONTRACT PORTFOLIO VALUE

96%

AI DOC PROCESSING ACCURACY

60%

CLIENT LABOR COST REDUCTION

100K+

DAILY USERS AT PEAK SLA

CORE COMPETENCIES

HEALTHCARE DATA SYSTEMS

Epic EMR integration, HL7/FHIR data pipelines, MITA-compliant Medicaid architecture, and patient portal infrastructure — delivered at Kaiser Permanente and California DHCS.

Epic · HL7/FHIR · MITA · .NET · Azure · SQL Server

COMPLIANCE & SECURITY ARCHITECTURE

HIPAA, HITRUST audits, 21st Century Cures Act, Section 508 ADA, FedRAMP-aware deployment on AWS GovCloud and Azure Government. 13 years healthcare security leadership on staff.

HIPAA · HITRUST · FedRAMP · FISMA · AWS GovCloud

TELEHEALTH & PATIENT SCHEDULING

KP Appointment Center — 100K+ daily users, 99.8% SLA. VCare eVisit full telehealth lifecycle. AI chatbot integration for self-service scheduling. VA, IHS, HHS rural health applicability.

Node.js · Cloud Foundry · Apigee · PHI-compliant · HL7

HEALTHCARE AI & DOCUMENT INTELLIGENCE

NLP, OCR, and ML pipelines purpose-built for healthcare data. 96% document processing accuracy. 60% labor reduction at state Medicaid agency. CAH and rural health AI infrastructure.

Python · Spark · Kafka · Snowflake · Scikit-learn · Keras

KEY PERSONNEL

TONY PAUL

Chief Information Security Officer
13 yrs healthcare security · HITRUST auditor (Wipro)

CISA · CISM · CRISC · ISO 27001 LA · PIMS (GDPR)

SARAVANAN SWAMINATHAN

Senior Solution Architect
On-site delivery · CA DHCS MITA-compliant CFRS

CSM · .NET Core · Azure DevOps · HL7/FHIR · MITA

AKIL R. CHELLAM

CEO / Principal Architect
Kaiser KP · Epic HealthConnect · Cures Act delivery

AWS-SAA · PMP · PGP AI/ML (UT McCombs)

PAST PERFORMANCE

CLIENT / PROJECT	KEY OUTCOMES	VALUE & PERIOD	RELEVANCE
KAISER PERMANENTE VCare Patient Portal Epic · HL7 · AEM · Pexip · SSO · Cures Act	99.8% uptime SLA across 100K+ daily users. Zero downtime deployments. 5–10% annual growth in appointment volume. 21st Century Cures Act compliance in production.	\$1,200,000 2023	10/10 VA · HHS · Epic RFPs
CALIFORNIA DHCS Cost & Finance Reporting System MITA · .NET · Azure DevOps · SQL Server · AI/OCR	Eliminated manual cost sheet errors statewide. Real-time cost reporting pipeline deployed. 96% OCR accuracy · 60% labor reduction via AI. MITA-compliant — direct CMS/HHS reference.	\$2,100,000 2022	10/10 CMS · HRSA · State Medicaid
VCARE URGENT CARE Patient & Provider Portal HL7 ETL · Microservices · AWS S3 · PHI · Angular	End-to-end portal: demographics, scheduling, health records, billing, lab reports. HL7 ETL from underlying EMR. HL7/FHIR fluency — mandatory discriminator on federal HC RFPs.	TCV Pending 2023	9/10 IHS · HHS Digital
CIGNA Claims Processing at Scale AWS Batch · Lambda · Fargate · Spark · Spring Boot	Millions of medical claims processed daily via cloud-native serverless pipeline. Architecture directly analogous to CMS/Medicare claims and VA payment system modernization.	TCV Pending 2022	8/10 CMS · VA Payment

TARGET VERTICALS

STATE MEDICAID MODERNIZATION CMS · HRSA · State Medicaid Direct match — CA DHCS MITA	PATIENT PORTAL / DIGITAL FRONT DOOR VA OIT · IHS · HHS Digital Kaiser VCare — 99.8% SLA ref	HEALTHCARE AI & DOC INTEL HHS · CMS Audit · State DOH 96% OCR — Medicaid delivery	CRITICAL ACCESS HOSPITAL IT HRSA · USDA Rural · State DOH 1,300+ CAH facilities — rural AI	TELEHEALTH & SCHEDULING VA Telehealth · IHS · HHS Rural KP Appt Center — prod delivery
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WHY VISIONBLOX

PROVEN AT SCALE 100K+ daily users. 99.8% SLA. Millions of claims/day. Production delivery — not pilot work.	SECURITY-FIRST STAFF CISA · CISM · CRISC on staff. HITRUST audit experience. 13 years healthcare security — not just claimed compliance.	FEDERAL-ANALOG PP Kaiser, CA DHCS, Cigna. MITA-compliant. CMS-adjacent architecture. Direct references for VA, HHS, HRSA evaluations.
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"Healthcare data is not a product problem. It is a systems problem. We solve the systems."

— Visionblox Engineering Mandate · visionblox.org

NAICS CODES

541511 541512 541519 518210 511210*

SIN 54151HEAL — Health IT Services (GSA MAS)

COMPLIANCE & CERTIFICATIONS

GSA MAS	HIPAA	HITRUST-AUDITED	MITA	SECTION 508	FEDRAMP-AWARE
21ST CENTURY CURES ACT	FISMA-ALIGNED	TAA COMPLIANT	SECTION 889		

PRIMARY CONTACT — CAPTURE & BD

KHAALIS WOODEN

Director, Enterprise Capture & Compliance · (256) 988-1130 · khaalis.wooden@visionblox.com

TECHNICAL POC — EVALUATIONS

ANTONY JAYARAJ

Director, Data Engineering · (510) 504-1543

VISIONBLOX.ORG

CAGE: 9Z4X2 // UEI: H4X2Z7R9E3E3